

Prakash Industries Limited

Near I.O.C.L. Depot, Najafgarh - Bijwasan Road, Bijwasan, New Delhi-110061. <u>CIN: L27109HR1980PLC010724</u>

Tel.: 25305800, 28062115, Fax: 91-11-28062119

E-mail: pilho@prakash.com, Website: www.prakash.com

PIL/SE/UFR/Q3/2017-18

8th January, 2018

Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor, Plot No. C/1
G Block,Bandra-Kurla Complex, Bandra (E)
Mumbai - 400051

Listing Department
BSE Ltd.
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai - 400001

Company Symbol: PRAKASH

Company Code: 506022

Sub: Outcome of the Board Meeting

Dear Sir,

We would like to inform you that the Board of Directors of the Company in its meeting held on 8th January, 2018 have approved the following:

- 1. Financial Results:
- The Unaudited Financial Results for the quarter/nine months ended 31st December, 2017 with limited review carried out by the Auditors of the Company. Copy of the said results and limited review report are enclosed and results also sent for publication in the prescribed format
- 2. A Copy of press release on the financial results update and key business highlights.
- 3. (a) Re-appointed Mr. Vikram Agarwal as Managing Director of the Company for further period from 1st April, 2018 to 31st March, 2021 subject to approval of shareholders in next general meeting.
 - (b) Re-appointed Mr. M. L. Pareek as Whole-time Director designated as Chief Executive Officer of the Company for further period from 1st April, 2018 to 31st March, 2021 subject to approval of shareholders in next general meeting.
 - (c) Re-appointed Mr. P. L. Gupta as Whole-time Director designated as Chief Financial Officer of the Company for further period from 1st April, 2018 to 31st March, 2021 subject to approval of shareholders in next general meeting.

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Regd. Office: 15 Km Stone, Delhi Road, Hissar - 125 044

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The details required under Regulation 30 of the listing regulations read with SEBI Circular no. CIR/CFD/CMD/4/2015 dated 9th September, 2015 are given in the enclosed Annexure.

4. Approved the revised terms and conditions of remuneration of Mr. Kanha Agarwal, Joint Managing Director as per recommendation of Nomination and Remuneration Committee and subject to approval of shareholders in next general meeting.

The Board meeting commenced at 11.30 A.M. and concluded at 12.15 P.M.

This information is pursuant to Regulation 33, 52 & 30 of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This is for your information and record.

Thanking you,

Yours faithfully,

For Prakash Industries Limited

Ashwini Kumar Company Secretary

Ashin' Luman

Encls: as above

Annexure

Disclosure pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 relating to appointment of Key Managerial Personnel (Managing Director) and Directors:

| Disclosure requirement | Name of Director/KMP | Details |
|---|--------------------------|--|
| (a) Reason for | 1. Mr. Vikram | The present term of Mr. Vikram Agarwal, |
| change | Agarwal | Managing Director will end on 31st March, 2018. He has been re-appointed for a further term. |
| | 2. Mr. M. L. Pareek | The present term of Mr. M. L. Pareek, Whole Time Director designated as Chief Executive Officer will end on 31st March, 2018. He has been re-appointed for a further term. |
| | 3. Mr. P. L. Gupta | The present term of Mr. P. L. Gupta, Whole Time Director designated as Chief Financial Officer will end on 31st March, 2018. He has been re-appointed for a further term. |
| (b) Date of appointment and term of appointment | 1. Mr. Vikram Agarwal | Mr. Vikram Agarwal has been reappointed as Managing Director at the meeting of Board of Directors of the Company held today. The term of reappointment is from 1st April, 2018 to 31st March, 2021 subject to approval of shareholders in the next general meeting of the Company. |
| | 2. Mr. M. L. Pareek | Mr. M. L. Pareek has been re-appointed as Whole Time Director designated as Chief Executive Officer at the meeting of Board of Directors of the Company held today. The term of re-appointment is from 1st April, 2018 to 31st March, 2021 subject to approval of shareholders in the next general meeting of the Company. |



| kasn Industries Limite | a | Continuation Sneet | | | |
|--|--------------------------|---|--|--|--|
| | 3. Mr. P. L. Gupta | Mr. P. L. Gupta has been re-appointed as Whole Time Director designated as Chief Financial Officer at the meeting of Board of Directors of the Company held today. The term of re-appointment is from 1 st April, 2018 to 31 st March, 2021 subject to approval of shareholders in the next general meeting of the Company. | | | |
| (c) Brief Profile | 1. Mr. Vikram Agarwal | Mr. Vikram Agarwal is Managing Director of the Company since 2012 and actively involved into day to day affairs of the Company. | | | |
| | 2. Mr. M. L. Pareek | Mr. M. L. Pareek has been appointed as Director of the Company since 4 th August, 2012. He is actively involved in Projects and operational activities of the Company. | | | |
| | 3. Mr. P. L. Gupta | Mr. P. L. Gupta has been appointed as Director of the Company since 7th November, 2011. He is Chartered Accountant and actively involved in accounts and finance activities of the Company | | | |
| (d) Disclosure of relationships between directors (in case of appointment of a Director) | 1. Mr. Vikram Agarwal | Mr. Vikram Agarwal is related to following Director: Mr. Ved Prakash Agarwal, Chairman: Father Mr. Kanha Agarwal, Joint Managing Director: Brother | | | |
| | 2. Mr. M. L. Pareek | Mr. M. L. Pareek is not related to any Director of the Company. | | | |
| | 3. Mr. P. L. Gupta | Mr. P. L. Gupta is not related to any Director of the Company. | | | |





(CIN: L27109HR1980PLC010724)

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Corporate Office: SRIVAN, Bijwasan, New Delhi - 110061
Website:www.prakash.com

| | nent of Unaudited Financial Results for the o | Quarter Ended | | | Nine Months Ended | | (₹ in lakhs) Year Ended |
|----|---|---------------|-----------|-----------|-------------------|-----------|----------------------------|
| | | 31.12.17 | 30.09.17 | 31.12.16 | 31.12.17 | 31.12.16 | 31.03.1 |
| | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audite |
| 1 | Income from operations | | | 12: | |) | |
| | Revenue from operations | 72,597 | 64,792 | 52,070 | 2,09,622 | 1,71,608 | 2,41,48 |
| 2 | Other Income | 151 | 550 | 55 | 830 | 220 | 33 |
| 3 | Total Income (1+2) | 72,748 | 65,342 | 52,125 | 2,10,452 | 1,71,828 | 2,41,81 |
| 4 | Expenses | | | | | | |
| | a)Cost of material consumed | 44,762 | 40,787 | 30,768 | 1,27,053 | 1,05,764 | 1,49,2 |
| | b)Changes in inventories of finished goods | 12 | 556 | 11 | 942 | 386 | (105 |
| | and work-in-progress | | | | | | , |
| | c)Employee benefit expenses | 4,870 | 4,306 | 3,652 | 13,919 | 11,245 | 15,4 |
| | d)Finance costs | 1,890 | 2,164 | 1,857 | 6,113 | 5,217 | 7,3 |
| | e)Depreciation and amortisation expenses | 3,175 | 3,145 | 2,597 | 9,027 | 7,729 | 10,3 |
| | f)Excise duty expenses | ,- | - | 5,217 | 7,186 | 17,031 | 24,1 |
| | g)Other expenses | 7,904 | 7,278 | 6,212 | 22,798 | 19,787 | 27,5 |
| | Total expenses | 62,613 | 58,236 | 50,314 | 1,87,038 | 1,67,159 | 2,32,9 |
| 5 | Profit before Exceptional items and Tax(3-4) | 10,135 | 7,106 | 1,811 | 23,414 | 4,669 | 8,8 |
| 6 | Exceptional items | - | - | | - | - | - |
| 7 | Profit before tax(5+6) | 10,135 | 7,106 | 1,811 | 23,414 | 4,669 | 8,8 |
| 8 | Tax expenses | | | | | | |
| | -Current Tax | 2,170 | 1,516 | 386 | 5,004 | 996 | 1,8 |
| | -Minimum Alternate Tax Credit Entitlement | (2,170) | (1,516) | (386) | (5,004) | (996) | (1,1 |
| 9 | Profit after tax(7-8) | 10,135 | 7,106 | 1,811 | 23,414 | 4,669 | 8,1 |
| 10 | Extraordinary items | - | - | - | - | - | - |
| 11 | Profit for the period (9+10) | 10,135 | 7,106 | 1,811 | 23,414 | 4,669 | 8, |
| 12 | Other Comprehensive Income | | | | | | |
| | a)Items that will not be reclassfied to Profit or loss | | | - | 1. | | |
| | -Remeasurement of defined benefit plans b)Income tax relating to items that will not be reclassified to Profit or Loss* | (67) | (66) | (86) | (199) | (256) | (2 |
| | -Remeasurement of defined benefit plans | - | | | | - | - |
| 13 | Total Comrehensive Income for the period(11+12) | 10,068 | 7,040 | 1,725 | 23,215 | 4,413 | 7,8 |
| 14 | Paid up Equity Share Capital (Face Value ₹10 per Share) | 15,261 | 15,251 | 13,560 | 15,261 | 13,560 | 13,9 |
| 15 | Earning Per Share (Face value of ₹ 10 each) | | | | | | |
| | (a)Basic ₹ | 6.68 | 4.69 | 1.34 | 15.63 | 3.45 | 5 |
| | (b)Diluted ₹ | 6.60 | 4.63 | 1.18 | 15.26 | 3.05 | 5 |
| | (figures for the quarter/nine months not annualised) | | | | | | |

^{*}Deferred tax liability is adjusted against Securities Premium Account in terms of an order of the High Court.







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| S.No. | Idited Segment Information for the Particulars | | uarter Ended | | Nine Months Ended | | (₹ in lakhs) Year Ended 31.03.17 |
|-------|---|-----------|--------------|-----------------------|-------------------|-----------|----------------------------------|
| | | 31.12.17 | | | 31.12.17 | 31.12.16 | |
| | | Unaudited | Unaudited | 31.12.16 Unaudited | Unaudited | Unaudited | Audite |
| 1 | Segment Revenue* | | | | | | |
| | a) Power | 16,408 | 14,136 | 7,603 | 45,218 | 25,560 | 35,85 |
| | b) Steel | 65,240 | 58,008 | | 1,86,725 | 1,50,071 | 2,12,68 |
| | c) PVC Pipe | 7,196 | 6,607 | 5,566 | 22,441 | 21,157 | 28,31 |
| | Total | 88,844 | 78,751 | | 2,54,384 | 1,96,788 | 2,76,85 |
| | Less : Inter Segment Revenue | 16,247 | 13,959 | | 44,762 | 25,180 | 35,37 |
| | Sales/Revenue from Operations | 72,597 | 64,792 | | 2,09,622 | 1,71,608 | 2,41,48 |
| 2 | Segment Results* Profit before tax and interest from each segment | | ži. | | | | |
| | a) Power | 8,466 | 7,312 | 1,976 | 22,727 | 4,885 | 10,16 |
| | b) Steel | 2,839 | 1,011 | 1,059 | 4,138 | 2,405 | 2,67 |
| | c) PVC Pipe | 720 | 947 | 633 | 2,662 | 2,596 | 3,30 |
| | Total | 12,025 | 9,270 | | 29,527 | 9,886 | 16,14 |
| | Less: Financial Expenses | 1,890 | 2,164 | 1,857 | 6,113 | 5,217 | 7,30 |
| | Exceptional Items | | - | ., | - | | ., |
| | Total Profit before tax | 10,135 | 7,106 | 1,811 | 23,414 | 4,669 | 8,8 |
| 3 | Segment Assets | 10,100 | 1,100 | ., | | 4,000 | 0,0 |
| | a) Power | 1,50,058 | 1,49,329 | 1,44,937 | 1,50,058 | 1,44,937 | 1,42,56 |
| | b) Steel | 1,82,525 | 1,69,464 | 1,66,608 | 1,82,525 | 1,66,608 | 1,75,98 |
| | c) PVC Pipe | 7,032 | 6,801 | 6,391 | 7,032 | 6,391 | 7,1 |
| | d) Unallocated | 29,514 | 29,965 | | 29,514 | 25,878 | 24,56 |
| | Total | 3,69,129 | 3,55,559 | 3,43,814 | 3,69,129 | 3,43,814 | 3,50,26 |
| | Segment Liabilities | | | | | | |
| | a) Power | 54,109 | 55,274 | 67,203 | 54,109 | 67,203 | 64,66 |
| | b) Steel | 43,816 | 42,159 | 43,519 | 43,816 | 43,519 | 47,44 |
| | c) PVC Pipe | 1,577 | 1,730 | 1,270 | 1,577 | 1,270 | 1,36 |
| | d) Unallocated | 19,260 | 16,616 | 12,689 | 19,260 | 12,689 | 14,69 |
| | Total | 1,18,762 | 1,15,779 | 1,24,681 | 1,18,762 | 1,24,681 | 1,28,16 |

*refer note.5





Notes

- 1. The above results for the quarter and nine months ended 31st December,2017 have been reviewed by the Audit Committee and approved by the Board of Directors in their meetings held on 8th January, 2018 and the Statutory Auditors of the Company have carried out a limited review.
- 2. This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable.
- 3. During the quarter and nine months ended 31st December,2017, the Company has allotted 1,05,995 and 1,35,67,461 equity shares respectively pursuant to the conversion option exercised by certain Foreign Currency Convertible Bond holders.
- 4. In accordance with the requirements of Ind AS, revenue from operations is net of Goods & Service Tax (GST) for the period beginning from 1st July,2017. However, revenue from operations for the periods prior to 1st July,2017 is inclusive of Excise Duty. Hence, these figure are not comparable to that extent.
- 5. In view of revision in inter-unit transfer price of Power with effect from 1st April, 2017, corresponding figures of segment revenue and segment result have been revised and its impact on the Financial Results of the Company related to previous quarter/half year ended 30th September, 2017 is as under:-

₹ in lakhs

| Particulars | Quarter ended 30 th September, 2017 | Half year ended 30 th September, 2017 |
|--|--|--|
| Profit After tax as per published result | 6,583 | 12,524 |
| Add: - Impact on MAT Credit entitlement | 523 | 755 |
| Profit After tax (Revised) | 7,106 | 13,279 |

6. Previous period's figures have been regrouped / reclassified, wherever considered necessary.

Place: New Delhi

Date: 8th January, 2018

By order of the Board

Vikram Agarwal Managing Director

CHATURVEDI & CO.

Chartered Accountants

203 KUSAL BAZAR, 32-33 NEHRU PLACE, NEW DELHI-110019 Phones: 26432388 / 26463013 / 26284488 Fax: 26467586

E-mail: delhi@chaturvedico.com * Website: www.chaturvedico.com

<u>Independent Auditor's Review Report on Interim Financial Results of Prakash Industries</u>
<u>Limited for the Quarter and nine months ended December 31, 2017 pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015</u>

To the Board of Directors of Prakash Industries Limited

- Industries Limited ("the Company") for the Quarter and nine months ended December 31, 2017 ("the Statement") attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. This statement, which is the responsibility of the company's management and approved by the Board of Directors, has been compiled from the related interim financial statements which has been prepared in accordance with Indian Accounting Standard 34 "Interim Financial Reporting" (Ind AS 34), specified under Section 133 of the Companies Act 2013, read with relevant rules issued there under and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the statement based on our review of such financial statements.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. We refer that in terms of a court order, the deferred tax liability of Rs 282 lakhs and Rs. 867 lakhs for the quarter and nine months ended December 31, 2017 respectively has been adjusted against Securities Premium Account. Had the deferred tax liability been accounted for pursuant to Ind AS -12 'Income Taxes', total comprehensive income after tax for the quarter and nine months ended December 31, 2017 would have been lower by Rs. 282 lakhs and Rs. 867 lakhs respectively.
- 4. Based on our review conducted as above, except for the effect of our observation stated in para 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. We draw attention to the following matters:
 - a. The provision for tax expenses made by the Company is subject to assessment by the tax authorities and set off of MAT credit entitlement is subject to availability of taxable income in future periods within the prescribed time limit as per the relevant provisions of the Income Tax Act, 1961.



CHATURVEDI & CO.

Chartered Accountants

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- b. The Coal mine blocks allocated to two Joint Venture Companies have been cancelled pursuant to an order of Hon'ble Supreme court. No provision has been made for any diminution in the value of investments of Rs. 218 lakhs made by the Company in these companies and the advance of Rs. 189 lakhs given by the Company.
- c. The Company has not received the full and final compensation for the assets of Chotia coal mine transferred in terms of a government order. The necessary adjustment for the gain/loss on transfer of these assets will be made after receipt of full and final amount of compensation.

Our report is not qualified in respect of these matters.

For CHATURVEDI & CO.

Chartered Accountants Firm Registration No. 302137E

PANKAJ CHATURVEDI

Partner

Membership No. 091239

New Delhi January 08, 2018



PRESS RELEASE

Date: 8th January, 2018

FINANCIAL RESULTS FOR THE QUARTER ENDED 31ST DECEMBER, 2017

Q3FY2018 (YoY) (Rs. in Crores) **TURNOVER EBIDTA** PAT 726 152 101 **PROFIT AFTER TAX** 55 143 484 % 5.8 TIMES % % 469 63 17

The Company has achieved a **Turnover of Rs. 726 crores** and **EBIDTA of Rs. 152 crores**, reflecting growth of 55% and 143% respectively over the corresponding quarter of the last financial year. After providing for interest, depreciation and tax, the **Net Profit** of the Company jumped **5.8 times to Rs. 101 crores** as against **Rs. 17 crores** in Q3FY17. The growth in the profitability is on the back of better sales realisation, higher volumes and major cost savings.

Highlights:

Steel Industry Outlook:

"The dynamics of the Steel Industry evolved rapidly during the quarter on account of production cut in steel capacity taken by China, increase in exports by India, and improvement in domestic demand, thereby creating steel shortage indigenously and resulting in elevated steel prices.

Indian Steel sector is in the midst of a multi-year upcycle driven by higher spreads (on improving global steel dynamics) and rising domestic capacity utilization. This upcycle, which is led by supply discipline in China, is likely to see strong steel prices..." – Goldman Sachs Equity Research

Sales Realisation at all time high

During Q3FY18, the domestic steel and ferro alloys prices have witnessed a steep rise of more than 20%, improving the turnover and profitability margins of the Company.

Growth in Sales Volumes

During the quarter, the sales volume of semi-finished and finished steel products recorded a growth of over 39% as against the corresponding quarter of the last financial year.

The sales volume of PVC Pipes & Fittings recorded a growth of over 45% as against the Riccorresponding quarter of the last financial year.



Higher Capacity Utilization

With the installation of the 5th Sponge Iron Kiln, the Company's Integrated Steel Plant capacity stands at 1 Mn tonnes p.a. The plant has been operating at around 80% utilization level in Q3FY18, which is likely to operate at 100% capacity utilization. Subsequent to the installation of our 6th Sponge Iron Kiln by September, 2018, our rated capacity will go up to 1.2 Mn tonnes p.a.

Secured Coal Linkages

The Company has secured 100% requirement of coal through Long Term Coal Linkages totalling 1.56 Mn tonnes p.a. for a period of 5 years, which has insulated the Company against the volatility in the prices of coal and has given stability in the supply chain. Total annual cost savings through these linkages is expected to be over Rs. 100 crores.

Update on Iron Ore Mines

The Company is awaiting final regulatory clearances for its Sirkaguttu Iron Ore Mine in Odisha and hence, expects mining operations to start by April 2018. The Kawardha Iron Ore Mine in Chhattisgarh is likely to be commissioned by April 2019.

Next Phase of Growth in Steel

The Company is firming up plans to expand its 1.2 Mn tonnes p.a. integrated steel plant capacity to 3 Mn tonnes p.a. at its existing location in Champa, Chhattisgarh over the next 5 years in a phased manner. The expansion is being planned entirely through internal accruals.

PVC Pipes Division

- The Company is doubling its PVC Pipes and Fittings capacity to 1,10,000 TPA in a phased manner by September 2019.
- The Company is extending the brand 'Prakash® by penetrating into new territories and enhancing the product mix.
- Current growth trajectory is expected to be supported by the Government's focus on housing, rural infrastructure, agriculture, and irrigation.
- The Scheme of Demerger is filed with SEBI and Stock Exchanges. Their approval is expected shortly.



Reduction of Debt

The Company has reduced its Debt by around Rs. 160 Crores during the nine months ended 31st December, 2017. Loan accounts with all the lenders are regular. Further, the Company is confident to be debt free in the next two years.

SEBI order:

The Company wishes to place on record its appreciation towards SEBI for revoking its earlier order dated 7th August, 2017 regarding suspected shell company, which was inadvertently issued.

Forward Guidance

The EBIDTA margin has grown gradually from 12% in FY17 to 17% in Q1FY18, further to 19% in Q2FY18, and to 21% in Q3FY18. We are expecting a further improvement in the margin to around 25% in Q4FY18.

Our capacity utilisation in Q4FY18 is expected to be near 100% which will help us to achieve higher sales volume and turnover.

Owing to above factors and favourable market outlook, the sales volume and turnover are likely to witness growth of around 35% and 60% respectively in Q4FY18 (YoY).

Disclaimer: This release contains forward-looking statements based on the currently held beliefs and assumptions of the management of Prakash Industries Limited (PIL), which are expressed in good faith and, in their opinion, reasonable. Forward looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance, or industry results, to differ materially from the results or performance implied by such forward-looking statements. The risks and uncertainties, relating to these statements include but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition within Steel Industry including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, reduced demand for steel, withdrawal of fiscal governmental incentives, political instability, legal restrictions on raising capital and general economic conditions affecting our industry. Given these risks, uncertainties and other factors, recipients of this document are cautioned not to place undue reliance on these forward-looking statements. The Company does not undertake to update any forward looking statements that may be made from time to time by or on behalf of the Company.

